## The Connected A.D.

Branding, Promoting, Communicating, Organizing & Becoming More Efficient Through Social Media & Digital Tools

Sean Erwin Ed.S., CAA - Activities Director - Francis Howell H.S. sean.erwin@fhsdschools.org

## The Game Plan

- 1.) Learn effective strategies and time saving resources for branding, promoting and engaging your activities department.
- 2.) Gain knowledge on resources and strategies to help you organize and become more efficient in your A.D. responsibilities.



## Branding/Promoting/Engaging

- 1. Manage your perception
- 2. Write your story
  - a. Ex R.I.S.E./Family
- 3. Tell your story
  - a. Get in front of audience



## Branding/Promoting/Engaging

- 1. Show appreciation
- 2. Students/Staff/Parents/Community
  - a. Walking and talking billboards
- 3. The more we see, the more we believe and remember
- 4. Be creative in delivering your news.
- 5. Connect



## **Social Media**

- 88% of Americans use social media
- Average American spends 2.5 hours on social media each day
- 105 million Americans use Instagram daily (72% of teens)
- 55.2 million Twitter Users in U.S.
- 43% of Americans get news from social media (49% T.V.)
- 77% of people said they are more likely to trust a CEO and 82% said they trust a brand more when they follow that brand on social media

## A.D.'s, Students, Coaches, Parents, Fans, & Community Are Digital Assets

- 1. Tell Story
- Promote Brand & Events
- Give "Behind the Scenes" Access
- 4. Celebrate & Recognize Accomplishments
- 5. Support Program, School, Community
- 6. Communicate Important Information



#### Use Social Media To S.H.I.N.E.

- Support: Use social media to support athletes, programs, causes and the community. Show support for others' content as well. Use social media to spread a positive image.
- **Highlight:** Highlight program, team and individual accomplishments. Don't forget success in classroom and community as well.
- **Inspire:** Use social media to inspire others. Share quotes, clips and inspiring stories within your programs.
- Network: Use social media for networking and connecting with parents, community businesses and other A.D.'s.
- Educate: Use social media to educate your students, parents, fans and community.

## Social Media Tools

1.) What tools can help me to brand, promote and engage my

activities department?

2.) How are others using these tools?



## Communication @ Howell

- Twitter- @FHVikings
- Website & App -www.howellvikings.com
- Instagram FHVikings
- Viking Insider (Weekly E-Magazine) Sign up at
- http://tinyurl.com/vikinginsider
- Camp Website <u>www.fhvikingscamps.com</u>
- Activities Hotline- 636-851-4700 (Option 1)

## **Smore**

- 1. Customized & branded newsletter/e-magazine
- 2. Pics, Video, Audio, Calendar, Docs, Forms, Embed
- 3. Analytics
  - a. Metrics
  - b. Location
  - c. Interaction/Links
  - d. Button Clicks



## Viking Insider (Smore)

- 1. Over 5,000 receive email weekly on Sunday mornings
- 2. Nearly 3,000 read it each week
- 3. Main source of Howell Activities Department information a. Reduced questions, phone calls, emails
- 4. Promote and celebrate all programs, recognize alumni
- 5. Give students, parents, fans and community inside look

# Twitter @FHVikings

- 1. Disseminate information and updates
- 2. Live in game scores and results
- 3. Share content pics, video, audio, links
- 4. Promote and recognize programs and individuals
- 5. Behind the scenes look



## **Instagram**<br/>IG: FHVikings

- 1. Great way to share pics and video content
- 2. Instagram Story's (24 hour pics/video)
  - a. Appear in news feeds
  - b. Create hype & exclusivity
- 3. IGTV Video/Channel
  - a. Longer video



## Google Drive & Docs

- File Storage & Sharing
- 2. 24/7 Access
  - 3. Uses
    - a. Surveys
    - b. Eligibility
    - c. Accomplishments
    - d. Facilities/Calendar
    - e. Scripts



### Livebinders

- 1. Store and share online and offline resources
- 2. Can password protect
- 3. Share content & organize coach/parent resources
- 4. Example <a href="https://www.livebinders.com/b/2232117">https://www.livebinders.com/b/2232117</a>
  - a. Password VLA



## Youtube

- Personalize channel
- 2. Share longer video
- 3. Embed in other platforms



## Website

### www.howellvikings.com

- 1. Opportunities for engagement
- 2. Offer multiple ways to disseminate information
- 3. App features & automated updates



## Quick & Free A.D. Tools

- 1. Tinyurl.com custom url creation (FREE)
- 2. Twitlonger.com post longer tweets (FREE)
- 3. Google Keep share lists, to do, etc (FREE)
- 4. Canva custom social media designs (FREE)
- 5. Clips Video editing (FREE)
- 6. Filmora Video editing/creation (FREE)
- 7. Evernote Notes/Organization (FREE)



## Questions?

Sean Erwin Ed.S., CAA
Activities Director
Francis Howell High School
sean.erwin@fhsdschools.org

